



## Migration Analysis for La Hipotecaria S.A. de C.V El Salvador

### Personal Loans October 2018

An analysis of historical loan payment data was used to compile a migration analysis of delinquency by annual vintage. Delinquencies for each vintage were grouped into the following buckets; Current, 1-30, 31-60, 61-90, 91-120, 121-150, 151-180, and 180+. Results are provided in graphical and tabular form. The cutoff date is 10/31/2018.

# Personal Loans - La Hipotecaria El Salvador Migration Analysis (All Vintages)

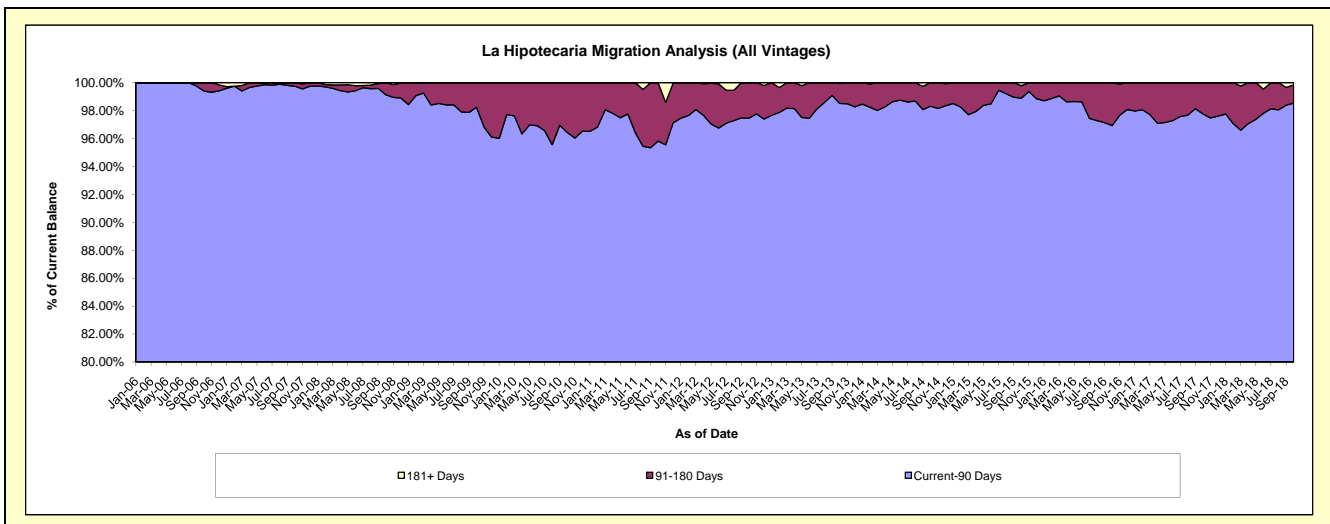
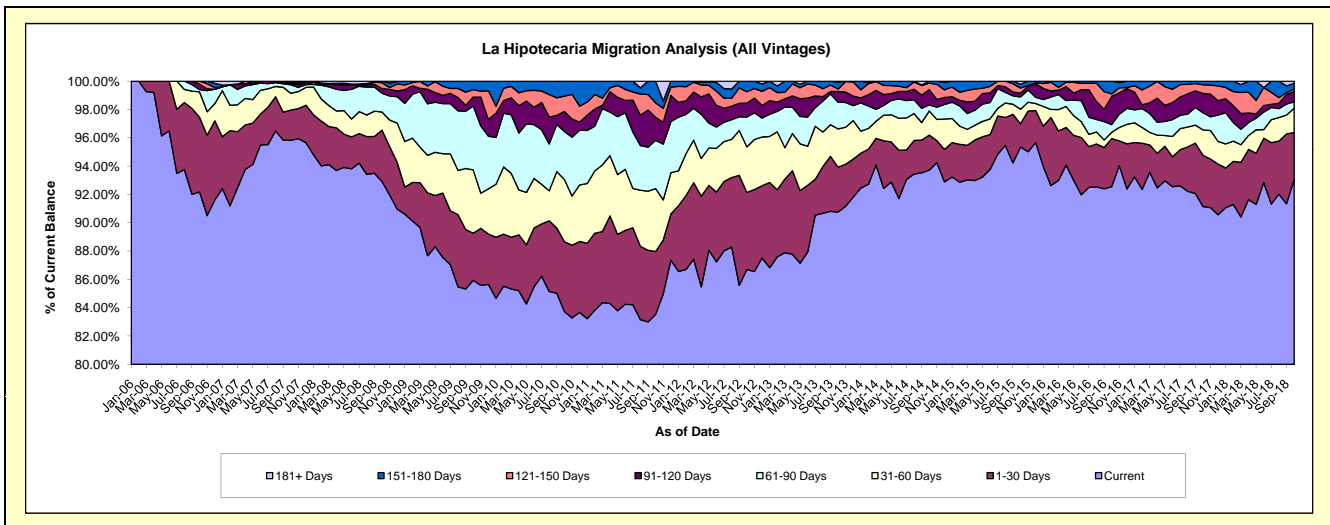
## Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	8,101,706.83	6,682,218.94	4,836,990.62	4,629,269.80	5,144,163.08	5,679,833.88	5,179,529.15	4,597,409.62	5,113,259.68	7,340,192.73
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	6,962,381.71	5,594,434.95	4,040,141.47	4,013,460.71	4,668,681.92	5,323,448.59	4,938,873.70	4,254,904.43	4,660,719.60	6,830,170.99
1-30 Days	269,346.50	330,603.83	214,917.65	252,274.18	162,979.09	140,193.31	84,717.29	156,154.32	185,153.42	244,251.54
31-60 Days	362,299.64	293,383.46	215,040.81	148,987.75	139,068.49	96,185.95	53,357.24	20,447.64	91,625.51	125,304.19
61-90 Days	365,675.12	225,762.73	164,987.05	97,215.60	96,942.45	24,399.95	45,201.34	24,967.28	61,750.76	33,191.36
91-120 Days	50,394.71	95,049.84	78,406.59	45,907.30	39,062.67	61,583.91	14,026.78	91,785.44	69,777.23	52,912.99
121-150 Days	43,212.57	72,116.46	49,449.38	36,993.11	8,832.90	26,234.95	18,197.82	7,681.40	31,171.71	13,591.40
151-180 Days	48,396.58	70,867.67	74,047.67	34,431.15	25,375.89	7,787.22	14,084.10	41,469.11	13,061.45	29,256.92
181+ Days	-	-	-	-	3,219.67	-	11,070.88	-	-	11,513.34

## Delinquency Status (% of Current Balance)

Current Portfolio Balance	8,101,706.83	6,682,218.94	4,836,990.62	4,629,269.80	5,144,163.08	5,679,833.88	5,179,529.15	4,597,409.62	5,113,259.68	7,340,192.73
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	85.94%	83.72%	83.53%	86.70%	90.76%	93.73%	95.35%	92.55%	91.15%	93.05%
1-30 Days	3.32%	4.95%	4.44%	5.45%	3.17%	2.47%	1.64%	3.40%	3.62%	3.33%
31-60 Days	4.47%	4.39%	4.45%	3.22%	2.70%	1.69%	1.03%	0.44%	1.79%	1.71%
61-90 Days	4.51%	3.38%	3.41%	2.10%	1.88%	0.43%	0.87%	0.54%	1.21%	0.45%
91-120 Days	0.62%	1.42%	1.62%	0.99%	0.76%	1.08%	0.27%	2.00%	1.36%	0.72%
121-150 Days	0.53%	1.08%	1.02%	0.80%	0.17%	0.46%	0.35%	0.17%	0.61%	0.19%
151-180 Days	0.60%	1.06%	1.53%	0.74%	0.49%	0.14%	0.27%	0.90%	0.26%	0.40%
181+ Days	0.00%	0.00%	0.00%	0.00%	0.06%	0.00%	0.21%	0.00%	0.00%	0.16%
Current - 90 Days	98.25%	96.44%	95.83%	97.47%	98.51%	98.32%	98.89%	96.93%	97.77%	98.54%
91-180 Days	1.75%	3.56%	4.17%	2.53%	1.42%	1.68%	0.89%	3.07%	2.23%	1.30%



## Personal Loans - La Hipotecaria El Salvador Migration Analysis (2006 Vintage)

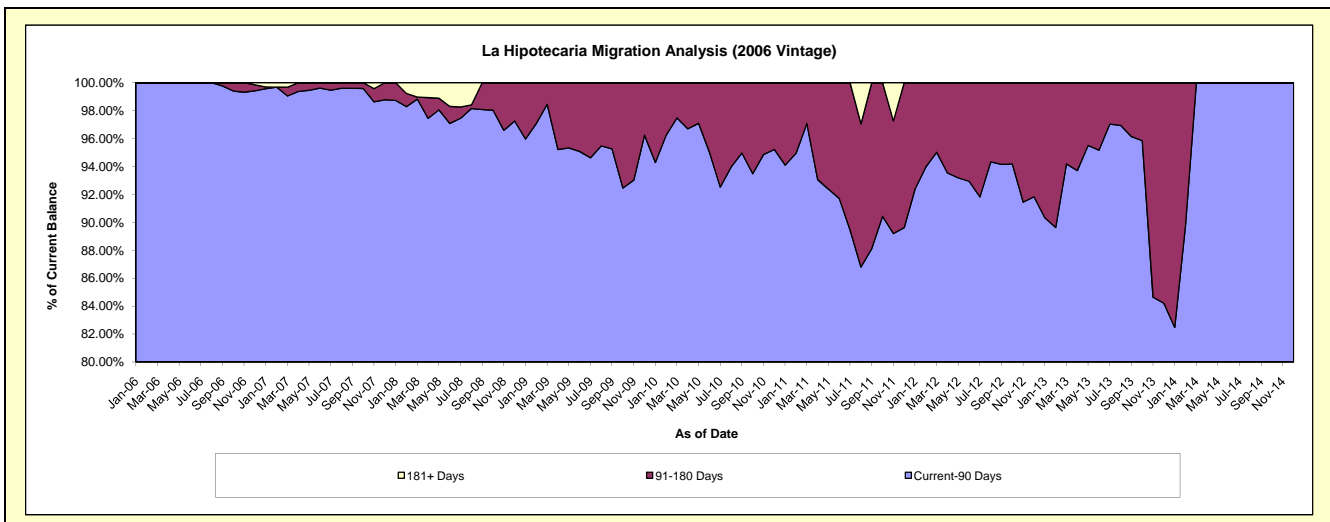
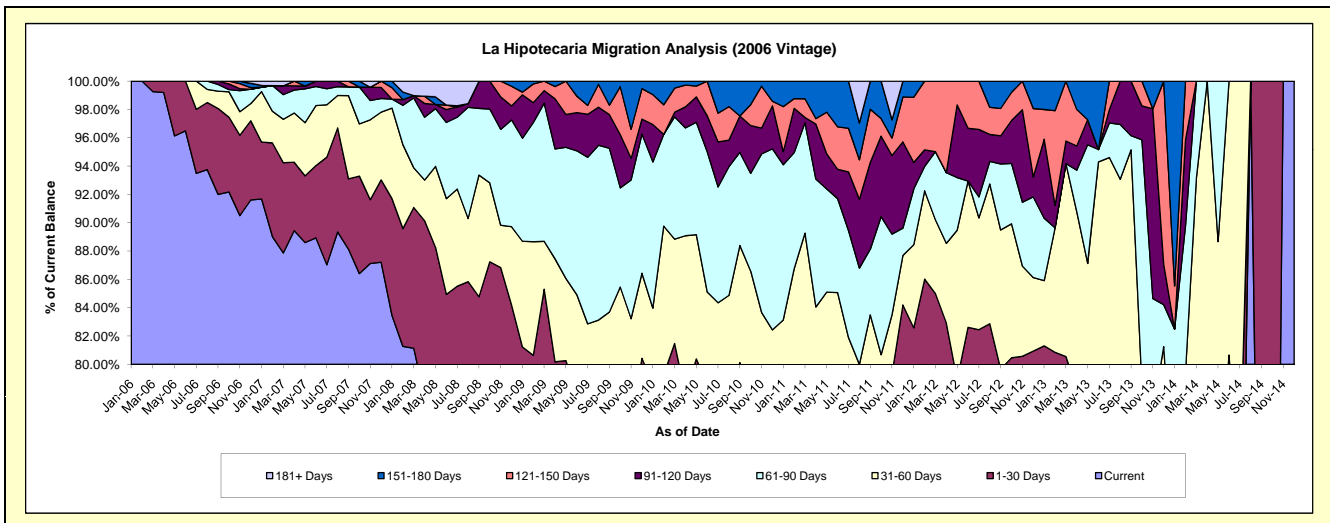
### Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	624,800.84	399,723.91	221,707.20	107,493.12	36,366.29	452.88	#N/A	#N/A	#N/A	#N/A
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	427,368.98	265,190.74	155,410.30	69,345.01	20,792.85	98.29	#N/A	#N/A	#N/A	#N/A
1-30 Days	53,627.90	45,604.22	12,820.20	17,147.40	4,334.47	354.59	#N/A	#N/A	#N/A	#N/A
31-60 Days	52,981.09	35,326.34	10,648.48	10,172.81	3,400.42	-	#N/A	#N/A	#N/A	#N/A
61-90 Days	43,744.45	27,561.49	21,631.18	4,582.23	6,330.10	-	#N/A	#N/A	#N/A	#N/A
91-120 Days	23,477.97	13,509.84	12,590.40	3,259.75	872.54	-	#N/A	#N/A	#N/A	#N/A
121-150 Days	21,181.22	5,907.95	2,747.32	2,141.13	635.91	-	#N/A	#N/A	#N/A	#N/A
151-180 Days	2,419.23	6,623.33	5,859.32	844.79	-	-	#N/A	#N/A	#N/A	#N/A
181+ Days	-	-	-	-	-	-	#N/A	#N/A	#N/A	#N/A

### Delinquency Status (% of Current Balance)

Current Portfolio Balance	624,800.84	399,723.91	221,707.20	107,493.12	36,366.29	452.88	#N/A	#N/A	#N/A	#N/A
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	68.40%	66.34%	70.10%	64.51%	57.18%	21.70%	#N/A	#N/A	#N/A	#N/A
1-30 Days	8.58%	11.41%	5.78%	15.95%	11.92%	78.30%	#N/A	#N/A	#N/A	#N/A
31-60 Days	8.48%	8.84%	4.80%	9.46%	9.35%	0.00%	#N/A	#N/A	#N/A	#N/A
61-90 Days	7.00%	6.90%	9.76%	4.26%	17.41%	0.00%	#N/A	#N/A	#N/A	#N/A
91-120 Days	3.76%	3.38%	5.68%	3.03%	2.40%	0.00%	#N/A	#N/A	#N/A	#N/A
121-150 Days	3.39%	1.48%	1.24%	1.99%	1.75%	0.00%	#N/A	#N/A	#N/A	#N/A
151-180 Days	0.39%	1.66%	2.64%	0.79%	0.00%	0.00%	#N/A	#N/A	#N/A	#N/A
181+ Days	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	#N/A	#N/A	#N/A	#N/A
Current - 90 Days	92.47%	93.49%	90.44%	94.19%	95.85%	100.00%	#N/A	#N/A	#N/A	#N/A
91-180 Days	7.53%	6.51%	9.56%	5.81%	4.15%	0.00%	#N/A	#N/A	#N/A	#N/A



# Personal Loans - La Hipotecaria El Salvador Migration Analysis (2007 Vintage)

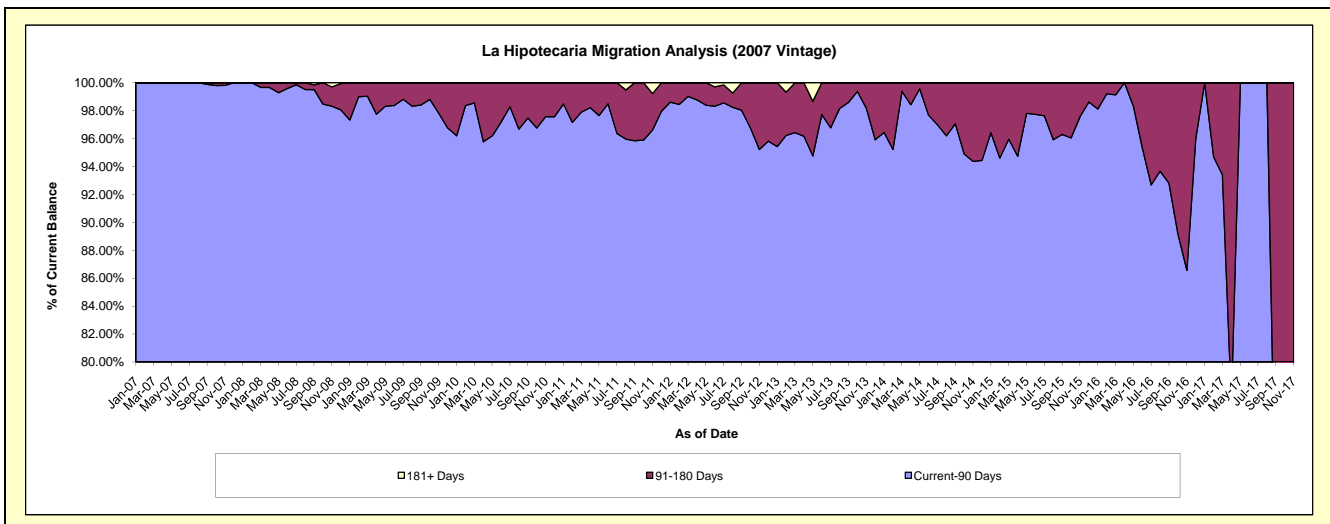
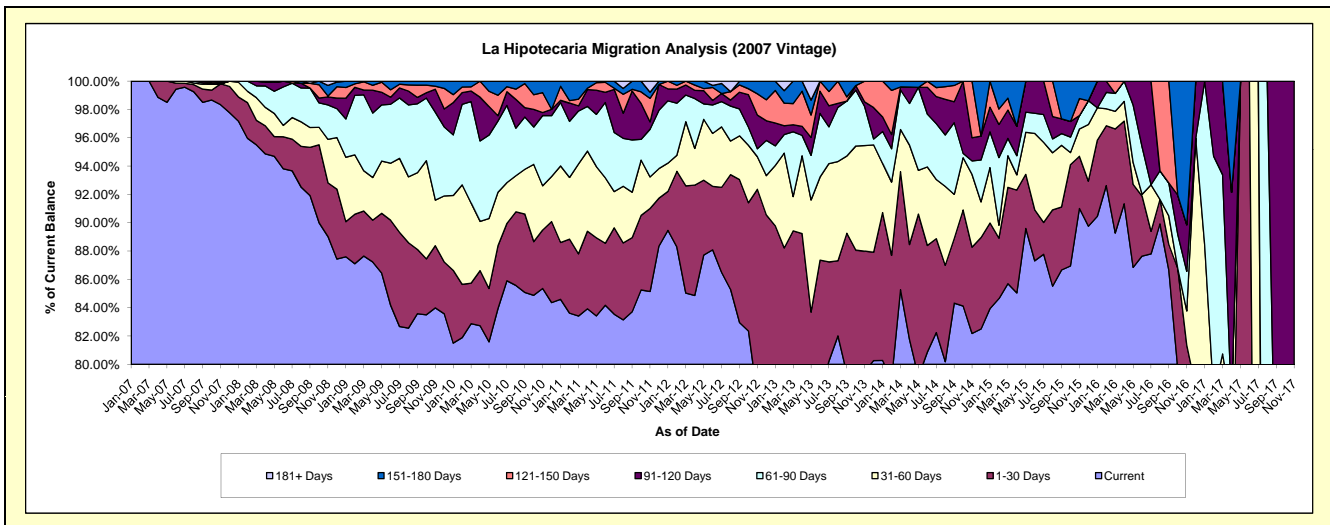
## Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	3,273,765.39	2,489,197.01	1,684,800.91	1,045,981.25	633,759.95	347,739.20	149,282.13	29,314.45	593.60	#N/A
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	2,733,631.71	2,112,835.47	1,436,372.57	861,410.09	500,969.14	292,526.52	129,803.76	23,354.02	-	#N/A
1-30 Days	129,228.71	94,194.51	88,718.85	94,763.05	57,189.78	23,610.94	10,678.22	2,079.07	-	#N/A
31-60 Days	226,936.02	136,015.31	65,839.65	42,446.60	46,576.03	12,796.27	1,272.68	-	-	#N/A
61-90 Days	144,945.88	65,516.05	24,676.91	13,428.93	25,033.81	1,069.33	1,626.96	705.47	-	#N/A
91-120 Days	12,283.99	30,901.07	42,839.91	23,947.14	2,023.38	17,736.14	1,655.38	815.95	593.60	#N/A
121-150 Days	17,510.41	25,908.83	13,632.96	4,374.17	-	-	-	-	-	#N/A
151-180 Days	9,228.67	23,825.77	12,720.06	5,611.27	1,967.81	-	4,245.13	2,359.94	-	#N/A
181+ Days	-	-	-	-	-	-	-	-	-	#N/A

## Delinquency Status (% of Current Balance)

Current Portfolio Balance	3,273,765.39	2,489,197.01	1,684,800.91	1,045,981.25	633,759.95	347,739.20	149,282.13	29,314.45	593.60	#N/A
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	83.50%	84.88%	85.25%	82.35%	79.05%	84.12%	86.95%	79.67%	0.00%	#N/A
1-30 Days	3.95%	3.78%	5.27%	9.06%	9.02%	6.79%	7.15%	7.09%	0.00%	#N/A
31-60 Days	6.93%	5.46%	3.91%	4.06%	7.35%	3.68%	0.85%	0.00%	0.00%	#N/A
61-90 Days	4.43%	2.63%	1.46%	1.28%	3.95%	0.31%	1.09%	2.41%	0.00%	#N/A
91-120 Days	0.38%	1.24%	2.54%	2.29%	0.32%	5.10%	1.11%	2.78%	100.00%	#N/A
121-150 Days	0.53%	1.04%	0.81%	0.42%	0.00%	0.00%	0.00%	0.00%	0.00%	#N/A
151-180 Days	0.28%	0.96%	0.75%	0.54%	0.31%	0.00%	2.84%	8.05%	0.00%	#N/A
181+ Days	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	#N/A
Current - 90 Days	98.81%	96.76%	95.89%	96.76%	99.37%	94.90%	96.05%	89.17%	0.00%	#N/A
91-180 Days	1.19%	3.24%	4.11%	3.24%	0.63%	5.10%	3.95%	10.83%	100.00%	#N/A



# Personal Loans - La Hipotecaria El Salvador Migration Analysis (2008 Vintage)

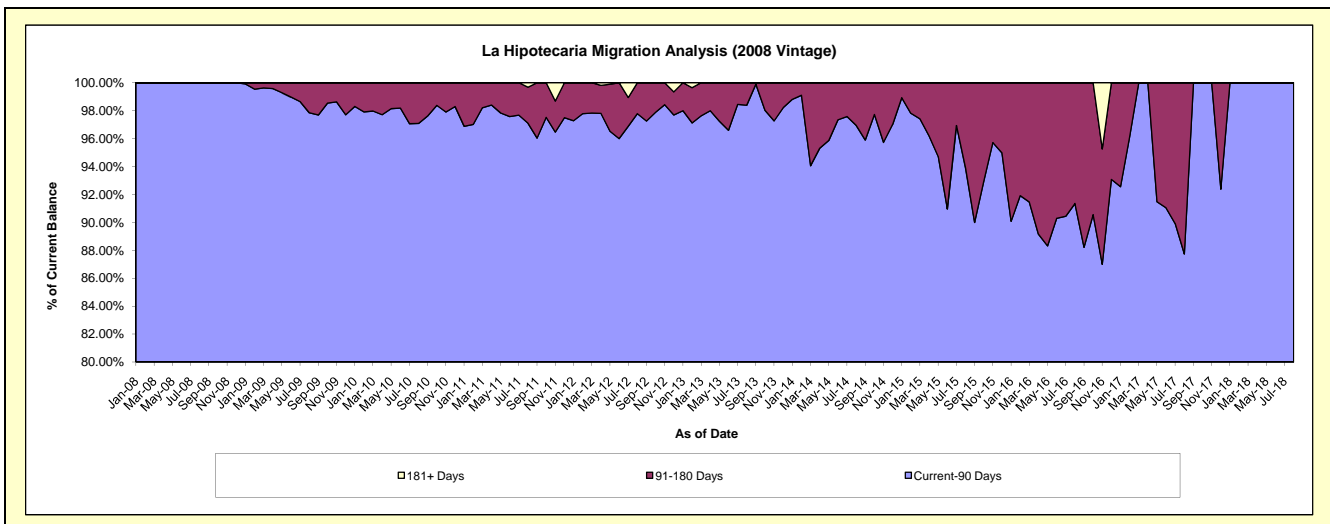
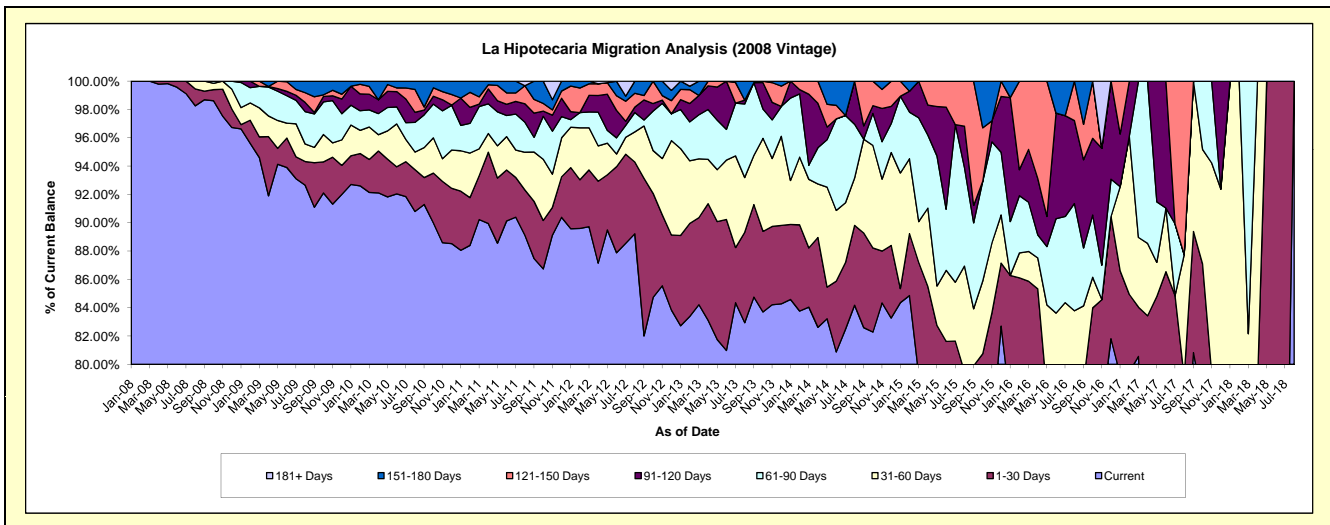
## Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	3,816,968.98	3,046,801.43	2,149,239.11	1,519,595.80	1,016,515.82	603,207.75	298,789.56	106,311.21	17,732.04	#N/A
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	3,515,615.84	2,741,750.83	1,864,315.10	1,287,609.22	850,864.06	496,319.39	227,396.92	81,916.37	13,741.24	#N/A
1-30 Days	83,770.87	107,275.13	73,442.59	111,623.45	57,827.22	35,812.39	13,889.50	7,373.55	1,701.14	#N/A
31-60 Days	73,882.53	75,813.15	92,880.69	45,852.26	66,794.85	43,710.89	15,340.18	2,298.03	1,435.76	#N/A
61-90 Days	87,797.37	72,543.69	65,302.66	42,428.74	20,939.25	13,645.19	21,039.68	4,678.93	853.90	#N/A
91-120 Days	14,632.75	17,068.97	7,865.33	8,068.73	19,064.89	3,294.75	-	5,751.90	-	#N/A
121-150 Days	4,520.94	18,071.25	11,719.90	24,013.40	1,025.55	10,425.14	11,284.31	4,292.43	-	#N/A
151-180 Days	36,748.68	14,278.41	33,712.84	-	-	-	9,838.97	-	-	#N/A
181+ Days	-	-	-	-	-	-	-	-	-	#N/A

## Delinquency Status (% of Current Balance)

Current Portfolio Balance	3,816,968.98	3,046,801.43	2,149,239.11	1,519,595.80	1,016,515.82	603,207.75	298,789.56	106,311.21	17,732.04	#N/A
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	92.10%	89.99%	86.74%	84.73%	83.70%	82.28%	76.11%	77.05%	77.49%	#N/A
1-30 Days	2.19%	3.52%	3.42%	7.35%	5.69%	5.94%	4.65%	6.94%	9.59%	#N/A
31-60 Days	1.94%	2.49%	4.32%	3.02%	6.57%	7.25%	5.13%	2.16%	8.10%	#N/A
61-90 Days	2.30%	2.38%	3.04%	2.79%	2.06%	2.26%	7.04%	4.40%	4.82%	#N/A
91-120 Days	0.38%	0.56%	0.37%	0.53%	1.88%	0.55%	0.00%	5.41%	0.00%	#N/A
121-150 Days	0.12%	0.59%	0.55%	1.58%	0.10%	1.73%	3.78%	4.04%	0.00%	#N/A
151-180 Days	0.96%	0.47%	1.57%	0.00%	0.00%	0.00%	3.29%	0.00%	0.00%	#N/A
181+ Days	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	#N/A
Current - 90 Days	98.54%	98.38%	97.52%	97.89%	98.02%	97.73%	92.93%	90.55%	100.00%	#N/A
91-180 Days	1.46%	1.62%	2.48%	2.11%	1.98%	2.27%	7.07%	9.45%	0.00%	#N/A



# Personal Loans - La Hipotecaria El Salvador Migration Analysis (2009 Vintage)

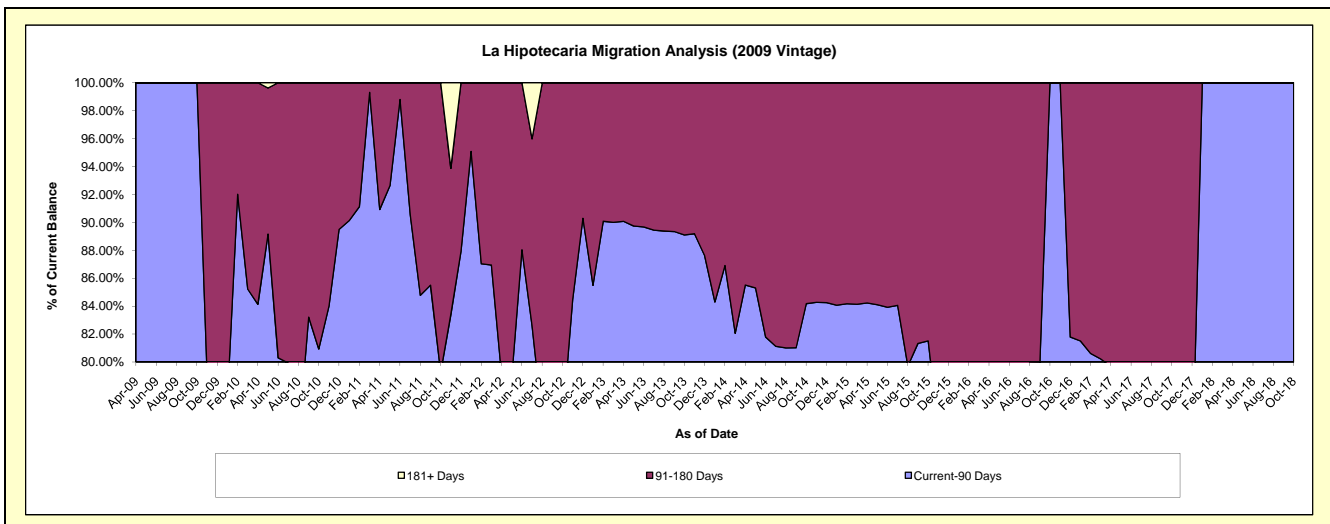
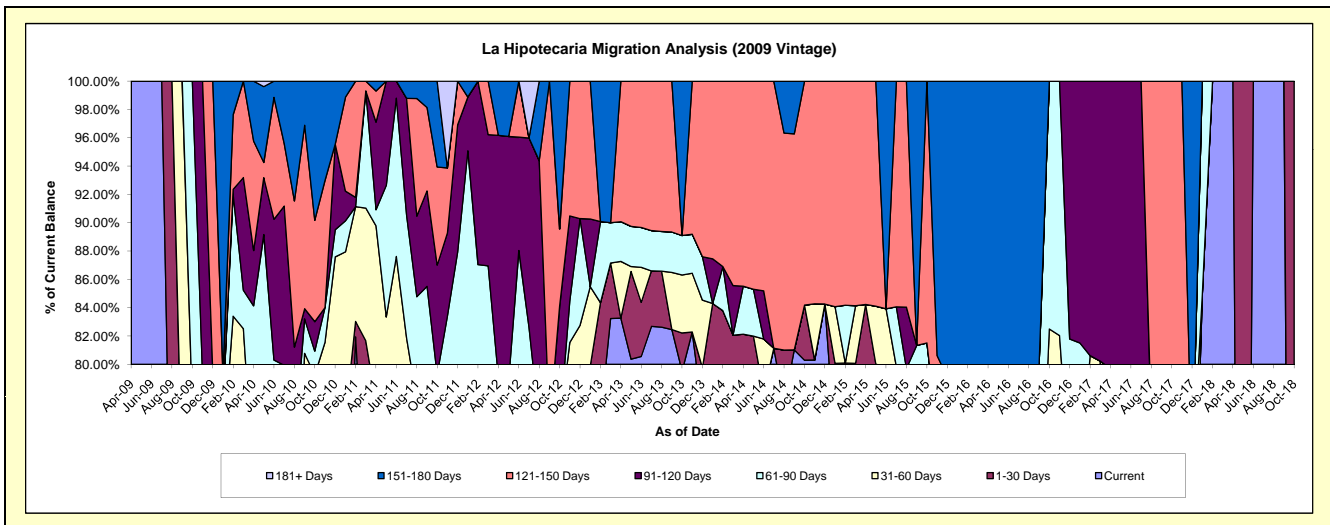
## Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	386,171.62	266,055.96	171,806.52	118,274.12	79,814.01	42,737.44	27,218.88	12,951.01	8,766.01	498.72
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	285,765.18	134,024.10	103,990.38	74,030.91	63,468.46	34,316.04	20,839.08	9,429.13	5,546.21	-
1-30 Days	2,719.02	50,885.83	9,095.92	12,411.73	2,151.53	1,660.80	-	-	-	498.72
31-60 Days	8,500.00	25,922.98	14,724.56	3,058.13	3,267.57	-	-	1,254.72	-	-
61-90 Days	89,187.42	4,489.15	8,369.05	-	2,224.38	-	1,347.76	2,267.16	952.64	-
91-120 Days	-	5,542.62	13,312.55	9,958.22	-	-	-	-	-	-
121-150 Days	-	19,051.12	11,906.31	6,464.41	-	6,760.60	5,032.04	-	2,267.16	-
151-180 Days	-	26,140.16	10,407.75	12,350.72	8,702.07	-	-	-	-	-
181+ Days	-	-	-	-	-	-	-	-	-	-

## Delinquency Status (% of Current Balance)

Current Portfolio Balance	386,171.62	266,055.96	171,806.52	118,274.12	79,814.01	42,737.44	27,218.88	12,951.01	8,766.01	498.72
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current	74.00%	50.37%	60.53%	62.59%	79.52%	80.30%	76.56%	72.81%	63.27%	0.00%
1-30 Days	0.70%	19.13%	5.29%	10.49%	2.70%	3.89%	0.00%	0.00%	0.00%	100.00%
31-60 Days	2.20%	9.74%	8.57%	2.59%	4.09%	0.00%	0.00%	9.69%	0.00%	0.00%
61-90 Days	23.10%	1.69%	4.87%	0.00%	2.79%	0.00%	4.95%	17.51%	10.87%	0.00%
91-120 Days	0.00%	2.08%	7.75%	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
121-150 Days	0.00%	7.16%	6.93%	5.47%	0.00%	15.82%	18.49%	0.00%	25.86%	0.00%
151-180 Days	0.00%	9.83%	6.06%	10.44%	10.90%	0.00%	0.00%	0.00%	0.00%	0.00%
181+ Days	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Current - 90 Days	100.00%	80.93%	79.26%	75.67%	89.10%	84.18%	81.51%	100.00%	74.14%	100.00%
91-180 Days	0.00%	19.07%	20.74%	24.33%	10.90%	15.82%	18.49%	0.00%	25.86%	0.00%



## Personal Loans - La Hipotecaria El Salvador Migration Analysis (2010 Vintage)

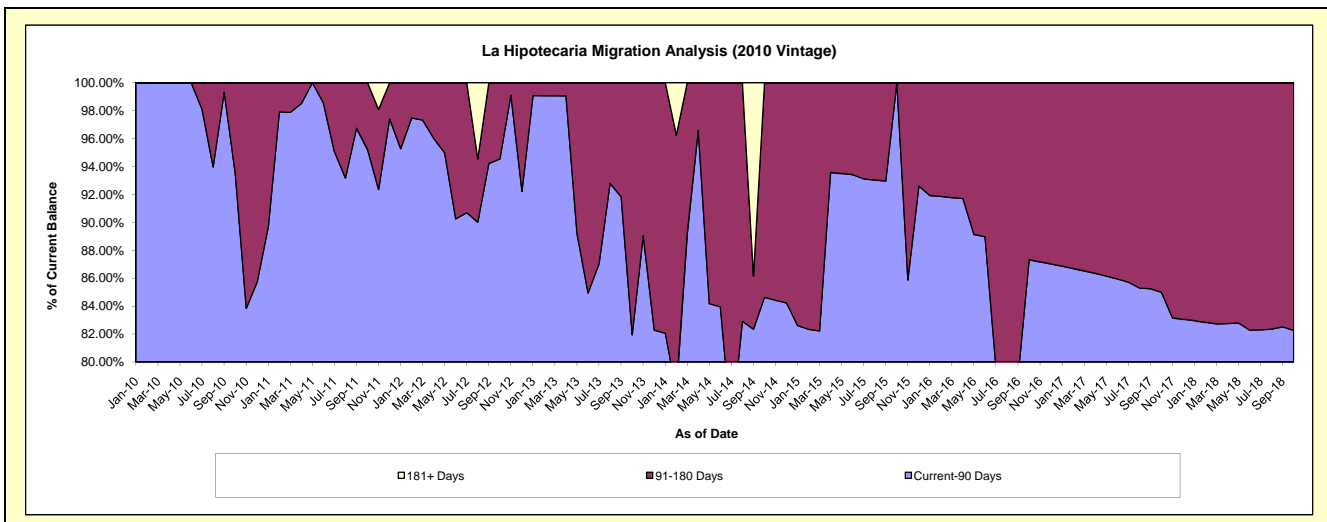
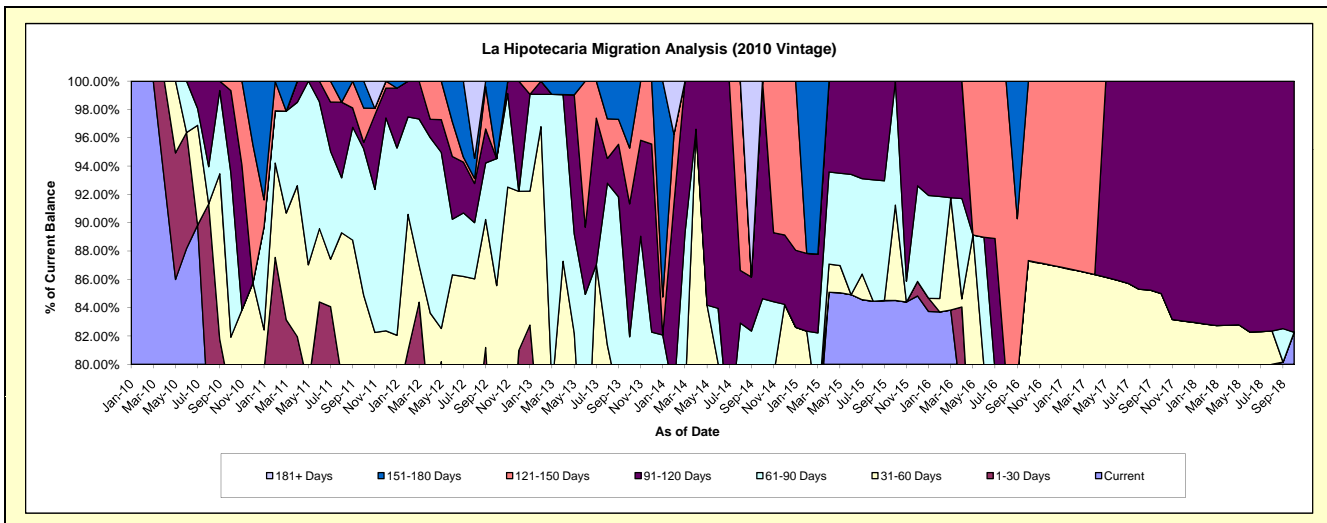
### Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	-	480,440.63	390,869.55	285,946.54	182,220.42	85,341.55	52,103.05	26,753.03	19,772.39	14,136.01
	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18	
Current	340,633.81	280,239.75	191,663.66	100,848.31	54,741.90	44,033.22	20,879.64	15,453.71	11,628.97	
1-30 Days	32,644.14	20,580.61	5,553.32	28,626.44	13,079.37	-	-	-	-	
31-60 Days	20,305.68	30,947.43	47,457.95	9,489.90	-	3,506.89	2,484.42	1,352.89	-	
61-90 Days	55,652.35	40,412.77	25,647.24	10,368.52	4,408.50	4,562.94	-	-	-	
91-120 Days	28,027.34	1,798.40	-	17,101.86	13,111.78	-	-	2,965.79	2,507.04	
121-150 Days	3,177.31	9,442.89	-	7,171.44	-	-	3,388.97	-	-	
151-180 Days	-	7,447.70	15,624.37	8,613.95	-	-	-	-	-	
181+ Days	-	-	-	-	-	-	-	-	-	

### Delinquency Status (% of Current Balance)

Current Portfolio Balance	-	480,440.63	390,869.55	285,946.54	182,220.42	85,341.55	52,103.05	26,753.03	19,772.39	14,136.01
	Oct-10	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18	
Current	70.90%	71.70%	67.03%	55.34%	64.14%	84.51%	78.05%	78.16%	82.26%	
1-30 Days	6.79%	5.27%	1.94%	15.71%	15.33%	0.00%	0.00%	0.00%	0.00%	
31-60 Days	4.23%	7.92%	16.60%	5.21%	0.00%	6.73%	9.29%	6.84%	0.00%	
61-90 Days	11.58%	10.34%	8.97%	5.69%	5.17%	8.76%	0.00%	0.00%	0.00%	
91-120 Days	5.83%	0.46%	0.00%	9.39%	15.36%	0.00%	0.00%	15.00%	17.74%	
121-150 Days	0.66%	2.42%	0.00%	3.94%	0.00%	0.00%	12.67%	0.00%	0.00%	
151-180 Days	0.00%	1.91%	5.46%	4.73%	0.00%	0.00%	0.00%	0.00%	0.00%	
181+ Days	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Current - 90 Days	93.50%	95.22%	94.54%	81.95%	84.64%	100.00%	87.33%	85.00%	82.26%	
91-180 Days	6.50%	4.78%	5.46%	18.05%	15.36%	0.00%	12.67%	15.00%	17.74%	



## Personal Loans - La Hipotecaria El Salvador Migration Analysis (2011 Vintage)

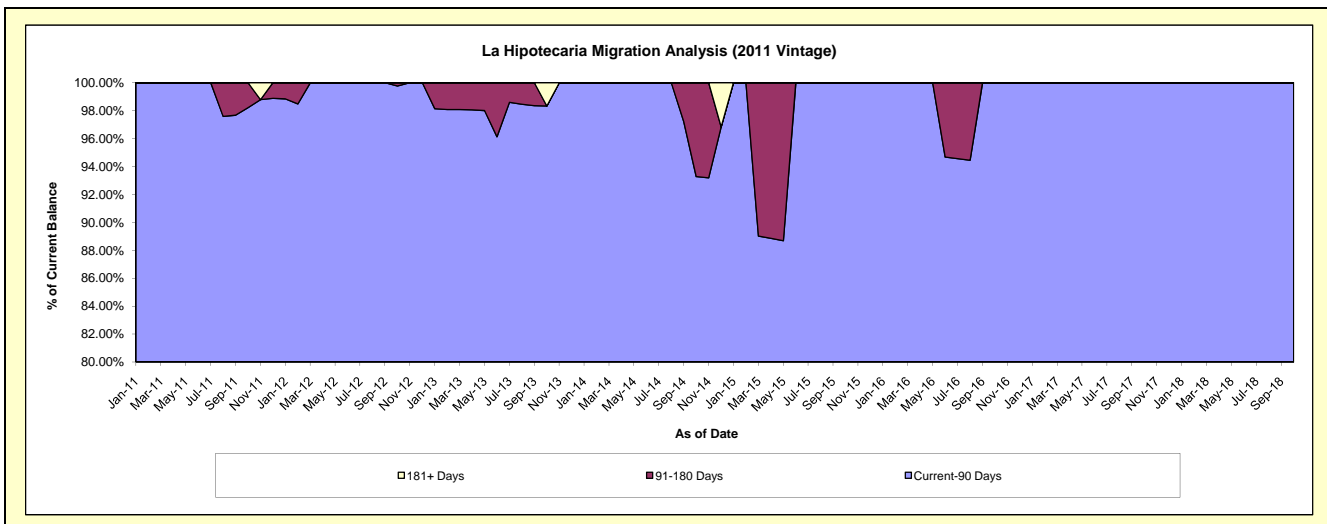
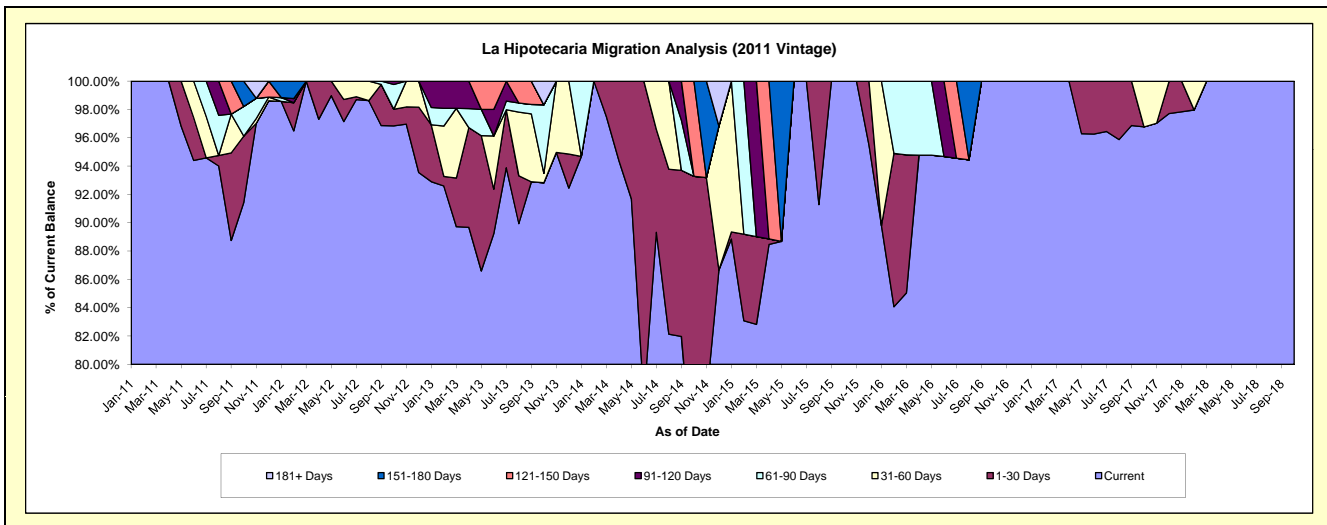
### Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	-	-	218,567.33	292,561.75	193,554.93	134,677.31	91,889.24	59,527.41	39,883.06	25,617.50
			Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current			199,813.37	283,333.16	179,666.57	96,695.48	91,889.24	59,527.41	38,594.46	25,617.50
1-30 Days			10,259.48	3,426.67	-	28,932.62	-	-	-	-
31-60 Days			-	-	1,275.74	-	-	-	1,288.60	-
61-90 Days			4,594.48	5,128.46	9,392.95	-	-	-	-	-
91-120 Days			-	673.46	-	-	-	-	-	-
121-150 Days			-	-	-	9,049.21	-	-	-	-
151-180 Days			3,900.00	-	-	-	-	-	-	-
181+ Days			-	-	3,219.67	-	-	-	-	-

### Delinquency Status (% of Current Balance)

Current Portfolio Balance	-	-	218,567.33	292,561.75	193,554.93	134,677.31	91,889.24	59,527.41	39,883.06	25,617.50
			Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current			91.42%	96.85%	92.82%	71.80%	100.00%	100.00%	96.77%	100.00%
1-30 Days			4.69%	1.17%	0.00%	21.48%	0.00%	0.00%	0.00%	0.00%
31-60 Days			0.00%	0.00%	0.66%	0.00%	0.00%	0.00%	3.23%	0.00%
61-90 Days			2.10%	1.75%	4.85%	0.00%	0.00%	0.00%	0.00%	0.00%
91-120 Days			0.00%	0.23%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
121-150 Days			0.00%	0.00%	0.00%	6.72%	0.00%	0.00%	0.00%	0.00%
151-180 Days			1.78%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
181+ Days			0.00%	0.00%	1.66%	0.00%	0.00%	0.00%	0.00%	0.00%
Current - 90 Days			98.22%	99.77%	98.34%	93.28%	100.00%	100.00%	100.00%	100.00%
91-180 Days			1.78%	0.23%	0.00%	6.72%	0.00%	0.00%	0.00%	0.00%





## Personal Loans - La Hipotecaria El Salvador Migration Analysis (2012 Vintage)

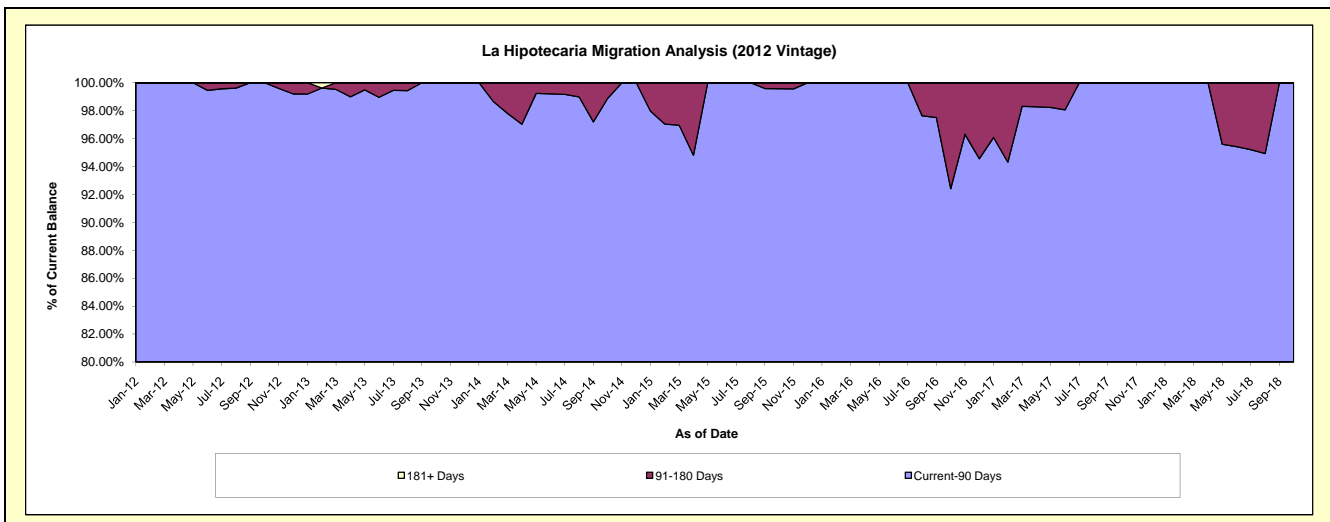
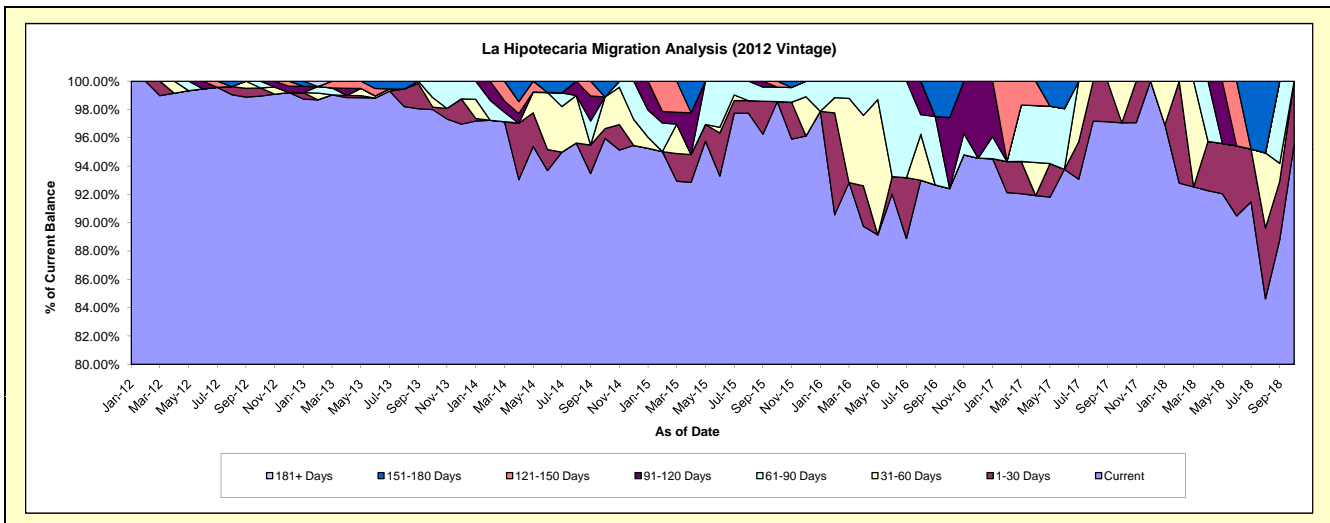
### Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	-	-	-	1,259,417.22	1,212,968.54	696,617.74	441,233.39	258,701.94	152,155.28	82,117.19
				Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current				1,246,068.66	1,188,644.84	668,483.19	434,856.46	239,085.52	147,674.89	78,449.85
1-30 Days				7,348.56	2,021.13	4,771.89	-	-	-	3,667.34
31-60 Days				-	8,263.98	15,575.44	-	-	4,480.39	-
61-90 Days				6,000.00	14,038.59	-	4,495.46	-	-	-
91-120 Days				-	-	-	-	12,957.29	-	-
121-150 Days				-	-	-	1,881.47	-	-	-
151-180 Days				-	-	7,787.22	-	6,659.13	-	-
181+ Days				-	-	-	-	-	-	-

### Delinquency Status (% of Current Balance)

Current Portfolio Balance	-	-	-	1,259,417.22	1,212,968.54	696,617.74	441,233.39	258,701.94	152,155.28	82,117.19
				Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current				98.94%	97.99%	95.96%	98.55%	92.42%	97.06%	95.53%
1-30 Days				0.58%	0.17%	0.69%	0.00%	0.00%	0.00%	4.47%
31-60 Days				0.00%	0.68%	2.24%	0.00%	0.00%	2.94%	0.00%
61-90 Days				0.48%	1.16%	0.00%	1.02%	0.00%	0.00%	0.00%
91-120 Days				0.00%	0.00%	0.00%	0.00%	5.01%	0.00%	0.00%
121-150 Days				0.00%	0.00%	0.00%	0.43%	0.00%	0.00%	0.00%
151-180 Days				0.00%	0.00%	1.12%	0.00%	2.57%	0.00%	0.00%
181+ Days				0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Current - 90 Days				100.00%	100.00%	98.88%	99.57%	92.42%	100.00%	100.00%
91-180 Days				0.00%	0.00%	1.12%	0.43%	7.58%	0.00%	0.00%



## Personal Loans - La Hipotecaria El Salvador Migration Analysis (2013 Vintage)

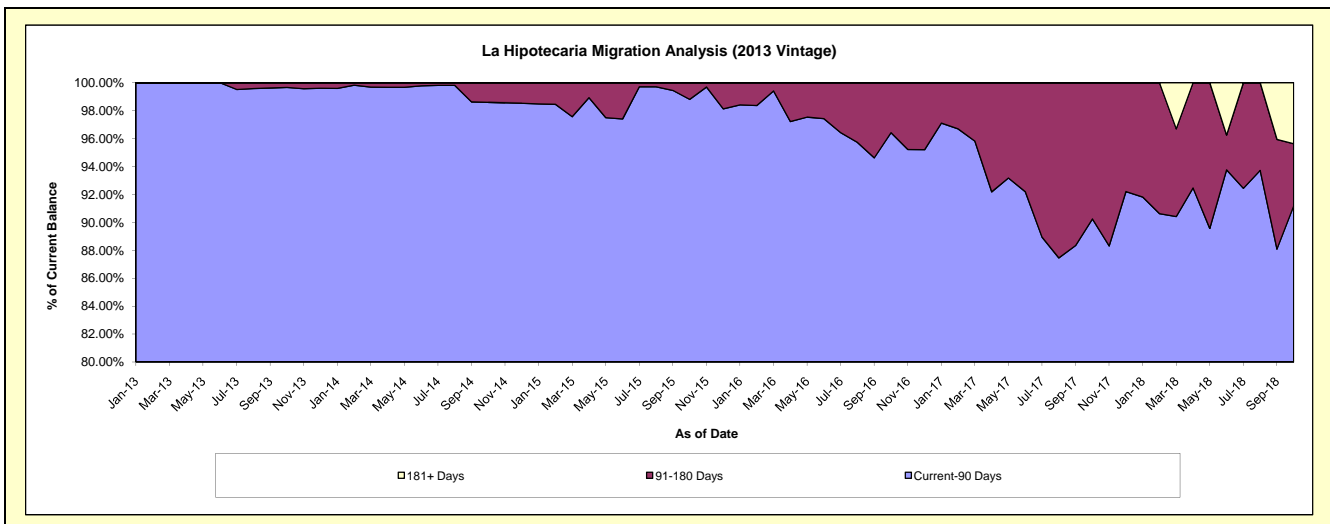
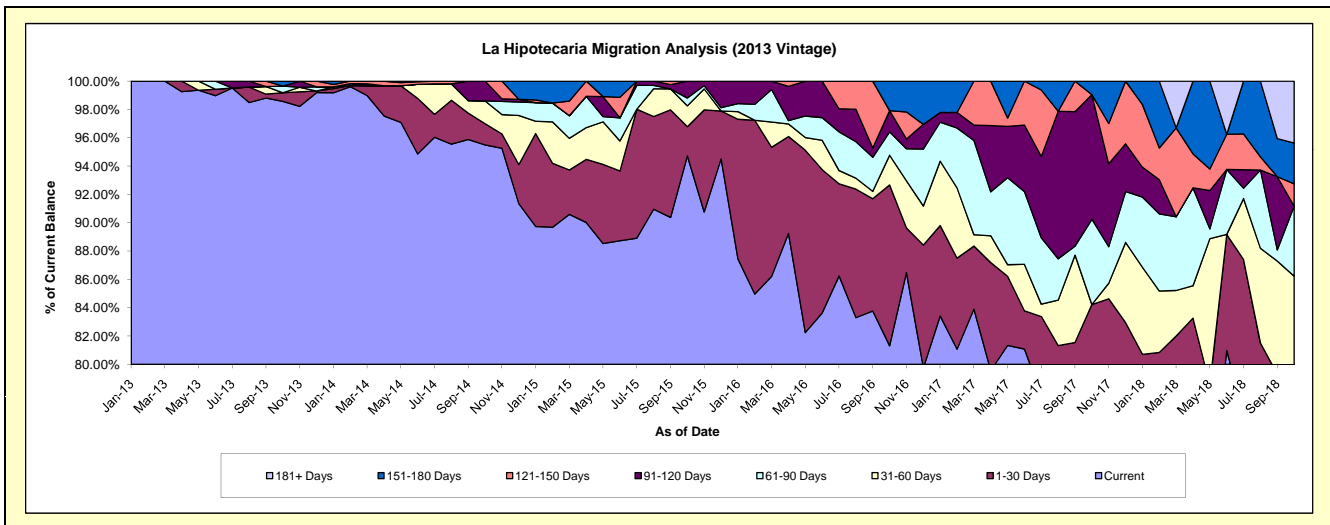
### Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	-	-	-	-	1,788,963.12	1,495,586.70	1,036,668.39	686,619.17	488,015.32	263,695.22
					Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current					1,763,427.69	1,428,270.43	981,981.23	558,316.77	357,274.31	180,175.33
1-30 Days					10,828.52	22,291.77	21,347.06	77,976.77	53,752.27	20,694.16
31-60 Days					-	24,103.35	15,285.04	14,410.47	-	26,512.06
61-90 Days					8,614.85	-	5,683.66	11,338.25	29,404.65	13,041.98
91-120 Days					-	20,921.15	12,371.40	10,260.60	42,918.54	-
121-150 Days					-	-	-	-	-	4,159.81
151-180 Days					6,092.06	-	-	14,316.31	4,665.55	7,598.54
181+ Days					-	-	-	-	-	11,513.34

### Delinquency Status (% of Current Balance)

Current Portfolio Balance	-	-	-	-	1,788,963.12	1,495,586.70	1,036,668.39	686,619.17	488,015.32	263,695.22
					Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current					98.57%	95.50%	94.72%	81.31%	73.21%	68.33%
1-30 Days					0.61%	1.49%	2.06%	11.36%	11.01%	7.85%
31-60 Days					0.00%	1.61%	1.47%	2.10%	0.00%	10.05%
61-90 Days					0.48%	0.00%	0.55%	1.65%	6.03%	4.95%
91-120 Days					0.00%	1.40%	1.19%	1.49%	8.79%	0.00%
121-150 Days					0.00%	0.00%	0.00%	0.00%	0.00%	1.58%
151-180 Days					0.34%	0.00%	0.00%	2.09%	0.96%	2.88%
181+ Days					0.00%	0.00%	0.00%	0.00%	0.00%	4.37%
Current - 90 Days					99.66%	98.60%	98.81%	96.42%	90.25%	91.17%
91-180 Days					0.34%	1.40%	1.19%	3.58%	9.75%	4.46%



## Personal Loans - La Hipotecaria El Salvador Migration Analysis (2014 Vintage)

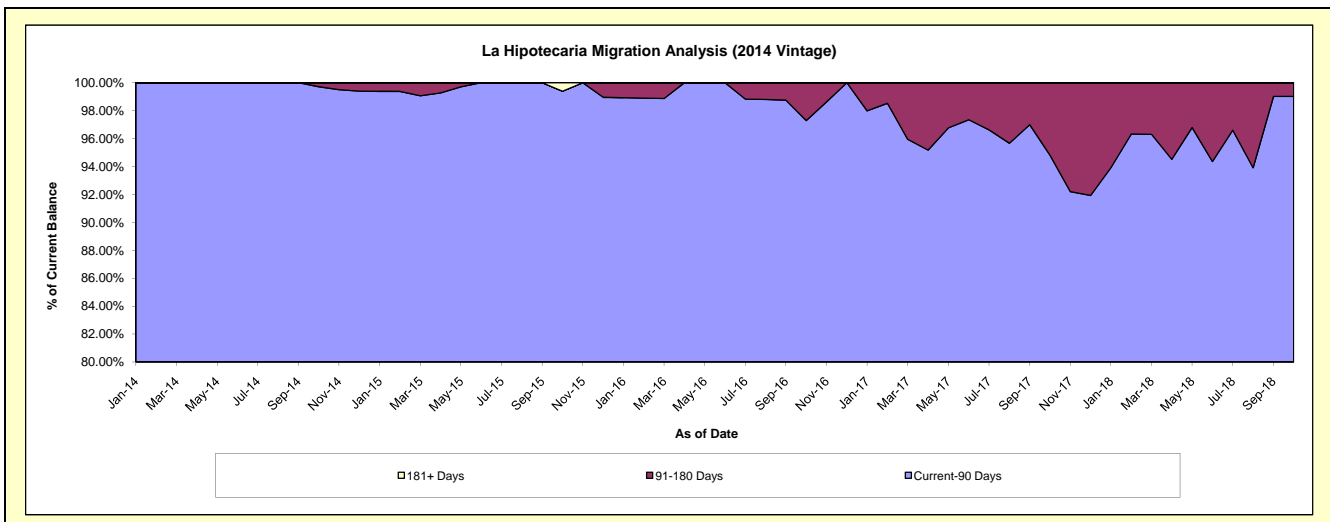
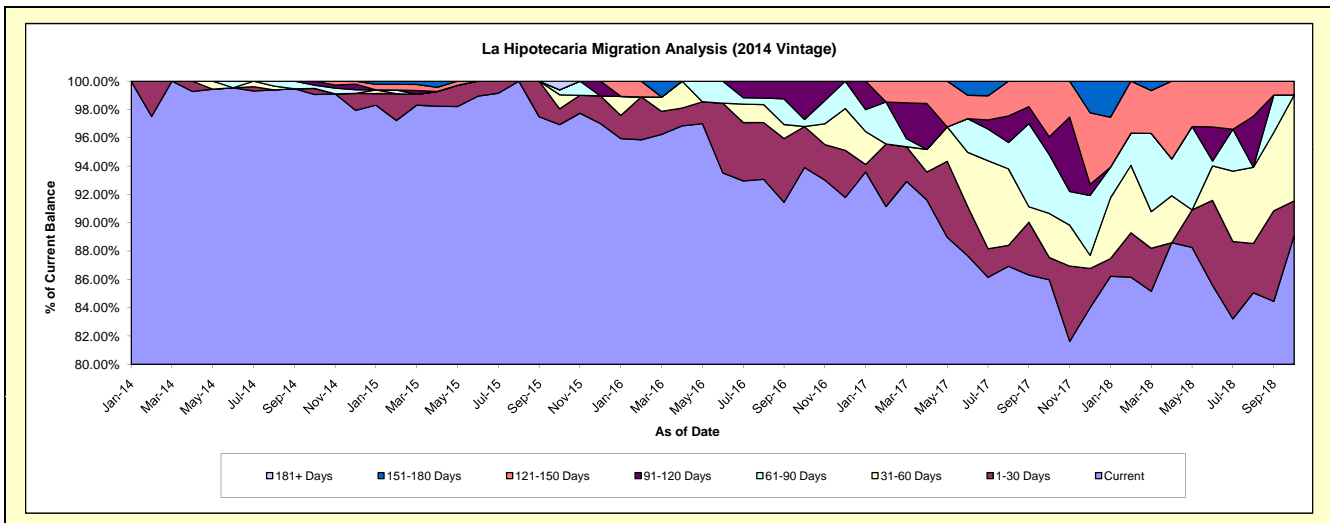
### Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	-	-	-	-	-	2,273,473.31	1,817,222.82	1,191,952.64	735,717.24	462,989.52
						Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current						2,251,997.35	1,761,464.35	1,119,172.89	632,506.54	412,371.44
1-30 Days						9,678.94	20,290.26	34,538.03	11,558.35	11,424.09
31-60 Days						-	17,952.45	-	22,921.68	34,648.91
61-90 Days						5,276.93	6,444.88	5,977.47	30,539.57	-
91-120 Days						6,520.09	-	32,264.25	9,286.55	-
121-150 Days						-	-	-	28,904.55	4,545.08
151-180 Days						-	-	-	-	-
181+ Days						-	11,070.88	-	-	-

### Delinquency Status (% of Current Balance)

Current Portfolio Balance	-	-	-	-	-	2,273,473.31	1,817,222.82	1,191,952.64	735,717.24	462,989.52
						Oct-14	Oct-15	Oct-16	Oct-17	Oct-18
Current						99.06%	96.93%	93.89%	85.97%	89.07%
1-30 Days						0.43%	1.12%	2.90%	1.57%	2.47%
31-60 Days						0.00%	0.99%	0.00%	3.12%	7.48%
61-90 Days						0.23%	0.35%	0.50%	4.15%	0.00%
91-120 Days						0.29%	0.00%	2.71%	1.26%	0.00%
121-150 Days						0.00%	0.00%	0.00%	3.93%	0.98%
151-180 Days						0.00%	0.00%	0.00%	0.00%	0.00%
181+ Days						0.00%	0.61%	0.00%	0.00%	0.00%
Current - 90 Days						99.71%	99.39%	97.29%	94.81%	99.02%
91-180 Days						0.29%	0.00%	2.71%	5.19%	0.98%



## Personal Loans - La Hipotecaria El Salvador Migration Analysis (2015 Vintage)

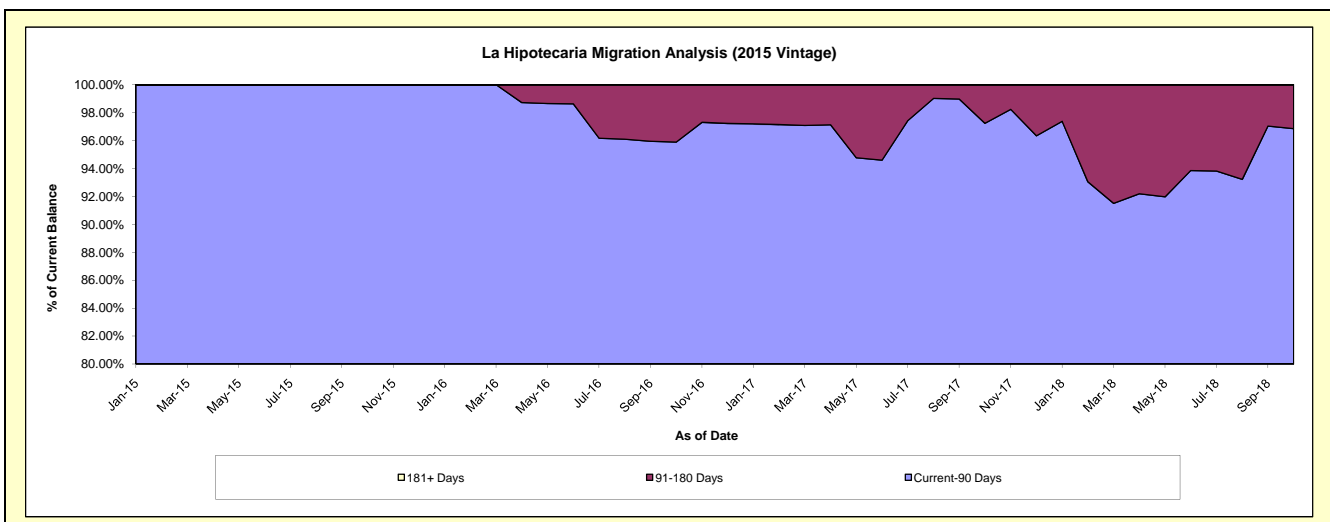
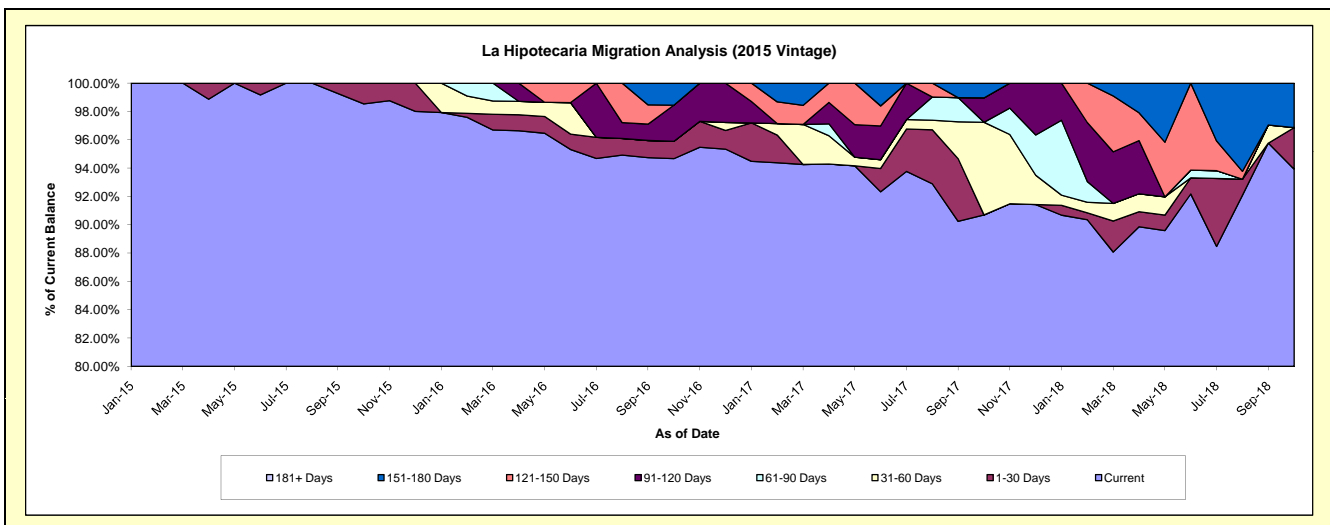
### Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	-	-	-	-	-	-	-	1,265,121.69	1,166,036.26	810,948.49	532,869.20
								Oct-15	Oct-16	Oct-17	Oct-18
Current								1,246,609.44	1,103,872.42	735,493.96	500,526.55
1-30 Days								18,512.25	14,294.66	-	15,610.01
31-60 Days								-	-	53,045.88	-
61-90 Days								-	-	-	-
91-120 Days								-	29,735.45	14,012.75	-
121-150 Days								-	-	-	-
151-180 Days								-	18,133.73	8,395.90	16,732.64
181+ Days								-	-	-	-

### Delinquency Status (% of Current Balance)

Current Portfolio Balance	-	-	-	-	-	-	-	1,265,121.69	1,166,036.26	810,948.49	532,869.20
								Oct-15	Oct-16	Oct-17	Oct-18
Current								98.54%	94.67%	90.70%	93.93%
1-30 Days								1.46%	1.23%	0.00%	2.93%
31-60 Days								0.00%	0.00%	6.54%	0.00%
61-90 Days								0.00%	0.00%	0.00%	0.00%
91-120 Days								0.00%	2.55%	1.73%	0.00%
121-150 Days								0.00%	0.00%	0.00%	0.00%
151-180 Days								0.00%	1.56%	1.04%	3.14%
181+ Days								0.00%	0.00%	0.00%	0.00%
Current - 90 Days								100.00%	95.89%	97.24%	96.86%
91-180 Days								0.00%	4.11%	2.76%	3.14%



## Personal Loans - La Hipotecaria El Salvador Migration Analysis (2016 Vintage)

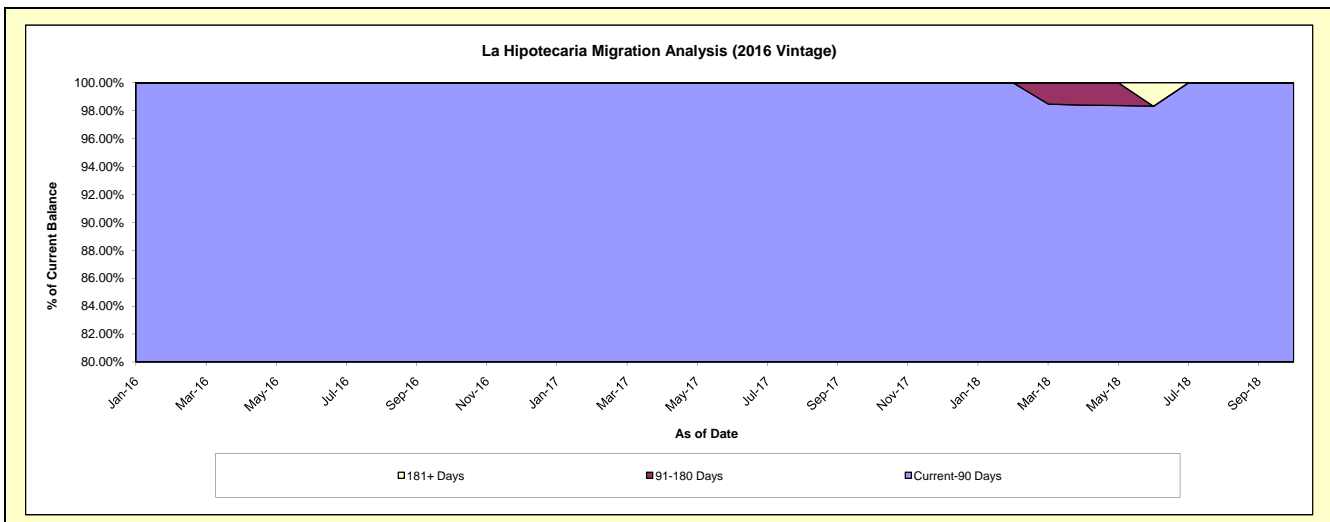
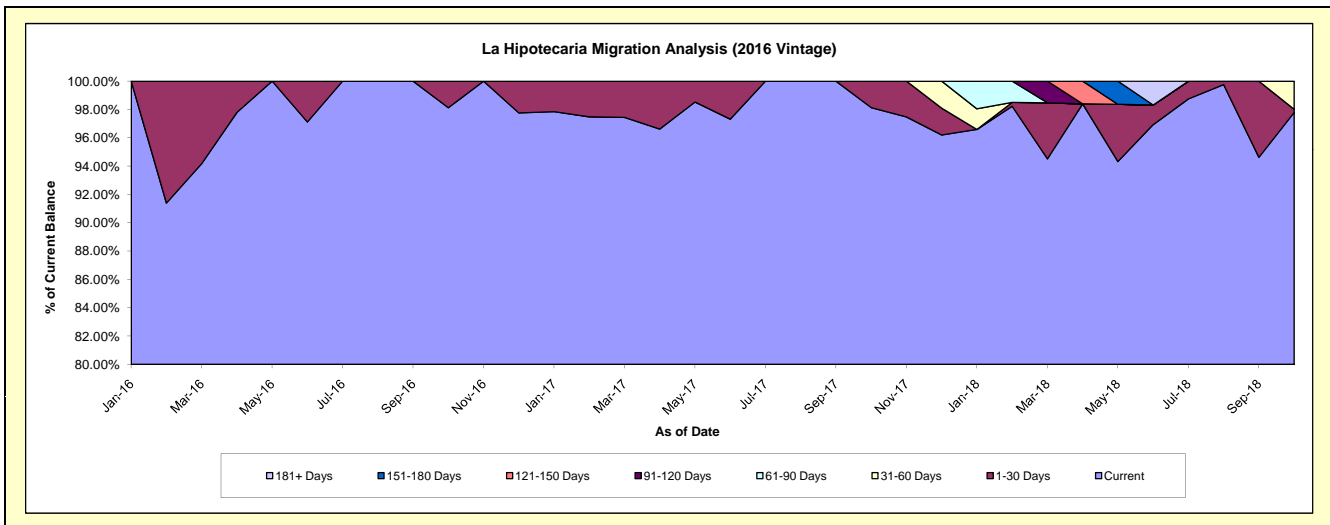
### Delinquency Status (\$ of Current Balance)

Data Cutoff: 10/31/2018

Current Portfolio Balance	-	-	-	-	-	-	-	-	-	1,059,242.50	1,000,988.45	739,817.92
										Oct-16	Oct-17	Oct-18
Current										1,039,350.26	982,256.39	723,401.15
1-30 Days										19,892.24	18,732.06	1,699.23
31-60 Days										-	-	14,717.54
61-90 Days										-	-	-
91-120 Days										-	-	-
121-150 Days										-	-	-
151-180 Days										-	-	-
181+ Days										-	-	-

### Delinquency Status (% of Current Balance)

Current Portfolio Balance	-	-	-	-	-	-	-	-	-	1,059,242.50	1,000,988.45	739,817.92
										Oct-16	Oct-17	Oct-18
Current										98.12%	98.13%	97.78%
1-30 Days										1.88%	1.87%	0.23%
31-60 Days										0.00%	0.00%	1.99%
61-90 Days										0.00%	0.00%	0.00%
91-120 Days										0.00%	0.00%	0.00%
121-150 Days										0.00%	0.00%	0.00%
151-180 Days										0.00%	0.00%	0.00%
181+ Days										0.00%	0.00%	0.00%
Current - 90 Days										100.00%	100.00%	100.00%
91-180 Days										0.00%	0.00%	0.00%



**Personal Loans - La Hipotecaria El Salvador Migration Analysis (2017 Vintage)**

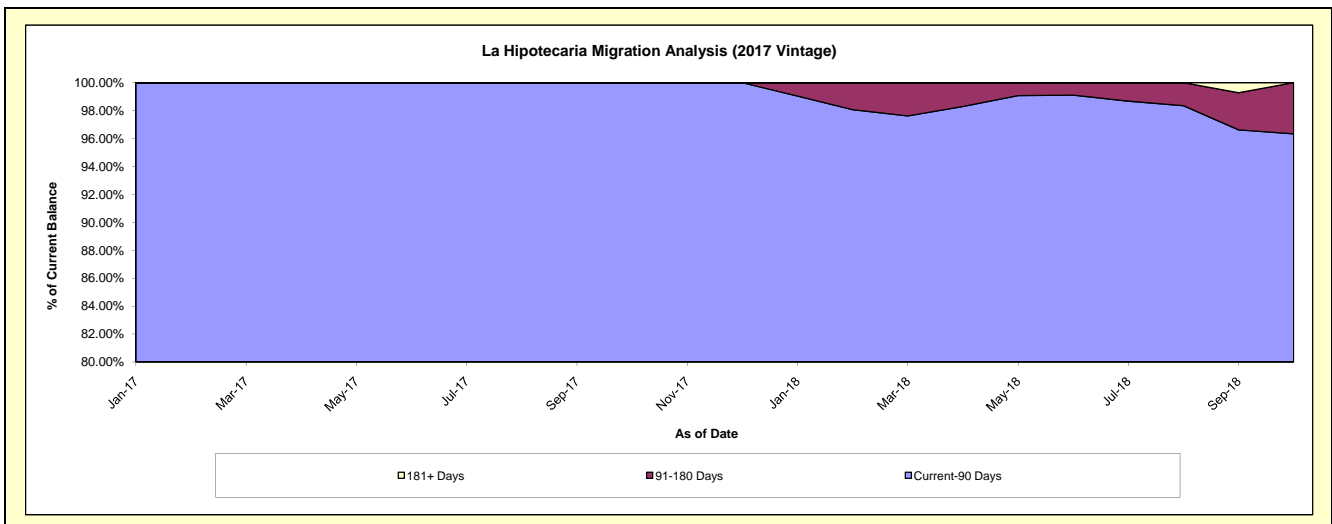
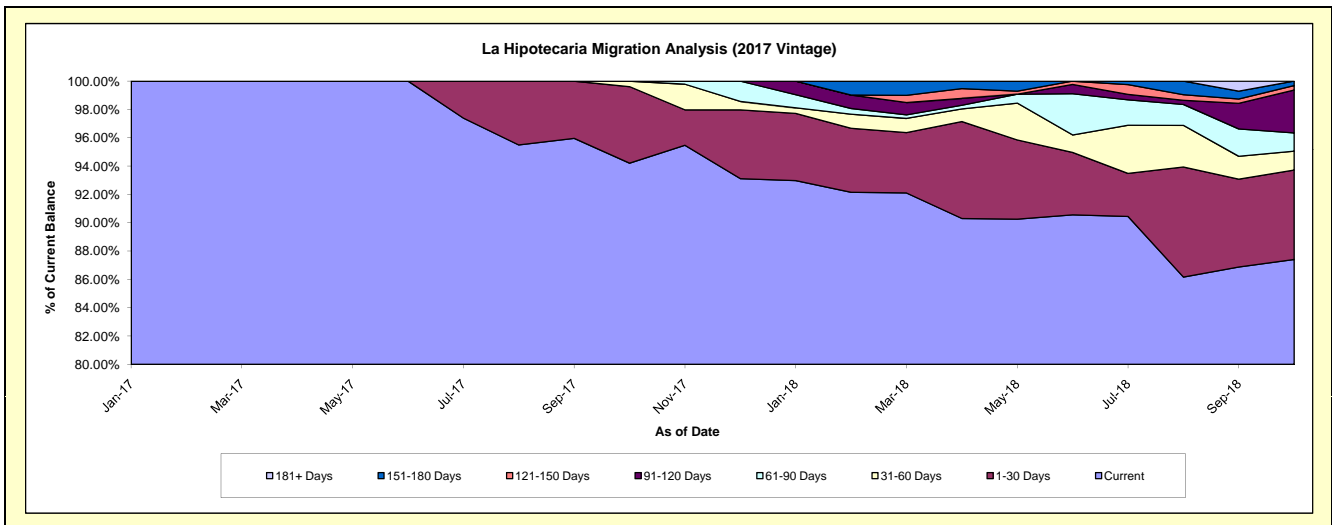
**Delinquency Status (\$ of Current Balance)**

Data Cutoff: 10/31/2018

Current Portfolio Balance										1,838,687.80	1,571,002.47
										Oct-17	Oct-18
Current										1,732,177.89	1,373,181.22
1-30 Days										99,409.60	99,232.81
31-60 Days										7,100.31	20,977.49
61-90 Days										-	20,149.38
91-120 Days										-	47,649.32
121-150 Days										-	4,886.51
151-180 Days										-	4,925.74
181+ Days										-	-

**Delinquency Status (% of Current Balance)**

Current Portfolio Balance										1,838,687.80	1,571,002.47
										Oct-17	Oct-18
Current										94.21%	87.41%
1-30 Days										5.41%	6.32%
31-60 Days										0.39%	1.34%
61-90 Days										0.00%	1.28%
91-120 Days										0.00%	3.03%
121-150 Days										0.00%	0.31%
151-180 Days										0.00%	0.31%
181+ Days										0.00%	0.00%
Current - 90 Days										100.00%	96.34%
91-180 Days										0.00%	3.66%



**Personal Loans - La Hipotecaria El Salvador Migration Analysis (2018 Vintage)**

**Delinquency Status (\$ of Current Balance)**

Data Cutoff: 10/31/2018

Current Portfolio Balance											3,647,448.98
											<b>Oct-18</b>
Current											3,524,818.98
1-30 Days											91,425.18
31-60 Days											28,448.19
61-90 Days											-
91-120 Days											2,756.63
121-150 Days											-
151-180 Days											-
181+ Days											-

**Delinquency Status (% of Current Balance)**

Current Portfolio Balance											3,647,448.98
											<b>Oct-18</b>
Current											96.64%
1-30 Days											2.51%
31-60 Days											0.78%
61-90 Days											0.00%
91-120 Days											0.08%
121-150 Days											0.00%
151-180 Days											0.00%
181+ Days											0.00%
Current - 90 Days											99.92%
91-180 Days											0.08%

